

Press Release



FIRST HALF 2013 CONSOLIDATED FINANCIAL RESULTS

**Turnover reached 303m euros, increased by 19%, at +6% EATAM.
Significant boost of cash and equivalents**

CENTRIC S.A. announces the consolidated financial results for the six month period that ended on June 30th, 2013 based on the International Financial Reporting Standards (IFRS).

- ✓ **Turnover: € 303.28m vs € 255.02m in the first half of 2012 (+18.9%).**
- ✓ **Gross Profit: € 5.73m vs € 5.03m in the first half of 2012 (+14.1%).**
- ✓ **EBITDA: € 2.87m vs € 2.84m in the first half of 2012 (+1.2%).**
- ✓ **EBT: € 2.92m vs 2.69m in the first six months of 2012 (+8.5%).**
- ✓ **EATAM: € 2.00m vs € 1.89m in first six months of 2012 (+6.0%)**
- ✓ **Own Equity as at 30.6.2013: € 46.98m (+3.6% vs 31.12.2012)**
- ✓ **Cash and equivalents as at 30.6.2013: € 3.34m (+76.9% vs 31.12.2012)**

Turnover:

Group turnover in the first half of 2013 amounted to € 303.28m vs € 255.02m in the first half of 2012 **marking an increase of 18,9%**, whereas at the same time the market recorded an average decline of 25%. The increase is considered quite satisfactory, given the adverse economic conditions and the absence of major sport events during the first half of the year, on the contrary of 2012 when the EURO 2012 took place.

Profitability:

Group Gross Profit in the first six months amounted to **€ 5.7m** vs € 5.0m the corresponding period in 2012 marking a **14.1% increase**. The increase of the gross profit comes in line with the increase of the turnover. The marginal drop of the gross profit margin is attributed to a slight increase of punters' payout ratio, that stood for the first six months of 2013 at 94.5%.

Operational expenses increased by 20.6% due to the increased advertising expenses aiming at promoting the services of the group's subsidiaries. Increased gross profit was offset by the increase in OPEX, and as a result EBITDA stood at similar levels of the corresponding period in 2012, marking an increase of 1,2%.

Earnings before taxes formed **at € 2.9m vs. € 2.7m** in the first six months of 2012 (+8.5%) due to improved results of the financials and lower depreciation levels. Correspondingly, for the 1st half of 2013 consolidated EATAM stood at a profit of € 2.0m. vs. a profit of € 1.9m in the 1st half of 2012.

Capital Structure:

Shareholder's equity as at June 30, 2013 **increased for another quarter** in relation to 31 December 2012 and amounted to **€ 47.0m**. The Company and the Group are presented with a solid capital structure

comprised by enhanced level of equity and limited liabilities, of which the debt is limited to the amount of the leasing used to buy the premises of the company. The **Debt to Equity ratio** (total liabilities/shareholder's equity) is formed at 30.6.2013 at **0.10**. Enhanced cash flows from operating activities led to the increase of the balance of cash and equivalents by 76.9% at 30.06.2013. (in comparison to 31.12.2012)

Developments in the online gaming market

Centric group is operating in Serbia in cooperation and under the license of the national lottery of the country, Drzavna Lutrija Srbije (DLS). Sporting Odds Ltd, a company of the Gaming VC group, is operating in Greece legally under the law 4002/2011. In Cyprus is operating according to the law 106/2012. In Romania according to the law 246/2010 and the government decision 823/2011.

Gaming VC in cooperation with William Hill, on April 2013 have concluded the acquisition of Sportingbet Plc, a strategic partner of Centric's subsidiaries. Today Sportingbet is a subsidiary of Gaming VC, of which shares are traded in the AIM market of the London Stock Exchange with a market capitalization that exceeds the € 220m.

Rodolfo Odoni, CEO of Centric has commented:

"We are very happy to post another good quarter in spite of the adverse economic environment, increasing turnover and profitability. Sound management and improved efficiency constitute a systematic effort that has allowed us to almost double our cash and equivalent balance. The results of the first half of the year provide a strong indication of successfully coping with the crises. The challenges ahead are many and they extent to many fronts. Yet, the opportunities of growth are plenty as well. We keep on trying achieving even better operational efficiency and further developing our activities.

1st Half figures:

6M 2013 Consolidated financial results			
<i>Amounts in 000 €</i>	1st half 2013 results	1st half 2012 results	Δ% 2012 vs. 2011
Sales	303.280	255.022	+18.9%
Gross Profit	5.733	5.027	+14.1%
(%)	1,9%	2,0%	
EBITDA	2.871	2.837	+1.2%
(%)	0,9%	1,1%	
EBIT	2.735	2.680	+ 1.8%
(%)	0,9%	1,1%	
EBT	2.910	2.691	+8.5%
(%)	1,0%	1.1%	
EATAM	2.000	1.888	+6.0%
(%)	0,7%	0.7%	